

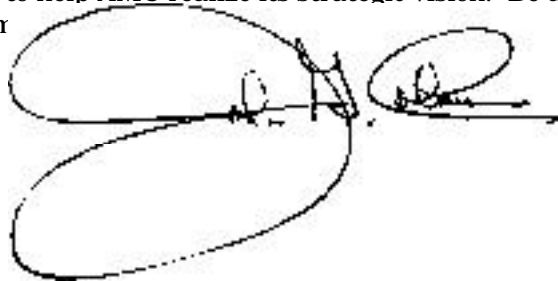
America's Army is a trained and ready force that faithfully serves our Nation at home and abroad — a strategic force capable of decisive victory. It's a Total Force of Active, Guard, and Reserve soldiers, Army civilians and contractors, capable of projecting power any place in the world, any time, and against any foe.

The United States Army Materiel Command (AMC) is a critical organizational element of the Total Force. AMC equips and sustains this power projection force through superior technology and responsive support. Through our major subordinate commands, we direct the activities of our depots, arsenals, ammunition plants, laboratories, proving grounds, and procurement offices throughout the world.

To accomplish this extremely complex mission, AMC depends on the defense industrial base. This base includes large and small businesses. Also, it encompasses higher educational institutions, including historically black colleges and universities and minority institutions. AMC relies on the teamwork of these businesses and institutions.

We hope this pamphlet will be a valuable resource to any organization wanting to do business with AMC. It provides points of contact throughout AMC. These contacts are a starting place for an organization to effectively market its capabilities within the AMC major subordinate commands for commodities, research, and development.

All major subordinate commands have Small Business Specialists. These specialists help facilitate and offer suggestions on how best to do business within that command. I encourage you to use this information to its fullest extent. There are thousands of business opportunities. Market yourself wisely to help AMC realize its strategic vision. Be a part of our team



*AMC-P 715-14

FOREWORD

This pamphlet serves multiple purposes. It introduces the U.S. Army Materiel Command (AMC) and what AMC buys. It explains how to do business with AMC by providing points of contact throughout the major subordinate commands (MSC). This pamphlet and additional information can be accessed through the AMC World-Wide Web Home Page at <http://www.amc.army.mil>.

How to do Business with AMC offers assistance to those managing the marketing efforts for all businesses and other organizations. It provides an overview of some products and services procured by the MSCs. It geographically depicts the locations of AMC Headquarters and the AMC MSCs.

After reading this pamphlet, you may seek specific advice from the Small Business Specialists located at each MSC. They will assist by providing information on procurement procedures and opportunities.

AMC is committed to ensuring small business involvement in the acquisition programs.

* This pamphlet supersedes AMC-P 715-14, June 1999.

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U.S. ARMY MATERIEL COMMAND (AMC)

The U.S. Army is a strategic force capable of decisive victory any time, any place, against any foe. The U.S. Army Materiel Command (AMC) supports the Army with equipment and technology essential to success on the battlefield. We ensure our equipment is the best in the world.

In a sense, AMC has been around since the founding of the Army itself. For hand-in-hand with the existence of a fighting force goes the mission to provide its members with food, arms, and supplies.

Today, that mission is being carried out by more than 50,000 people, working in 149 locations, 59 installations and 115 organizations in 41 states and 38 countries. With headquarters in Alexandria, Va., the AMC operates through major subordinate commands and directs the activities of its depots, laboratories, arsenals, manufacturing facilities, maintenance shops, proving grounds, test ranges, and procurement offices throughout the world. Its complex missions range from the development of sophisticated weapon systems, to laser research, to the distribution of spare parts. In carrying out these responsibilities, AMC touches every soldier in the Army every day.

AMC makes its primary contributions to the U.S. Army in three main areas. These “core competencies” are the heart of what AMC is all about: Acquisition Excellence, Logistics Power Projection, and Technology Generation and Application.

AMC is big business. It manages inventory accounts worth tens of billions of dollars and ranks in

business volume with the top ten corporations in the United States.

To develop, buy, and maintain materiel for the Army, AMC works closely with industry, as well as colleges and universities, to ensure that state-of-the-art technology is integrated for the defense of the nation. Soldiers, many with highly developed specialties in weapons development and logistics, work side by side with a large civilian work force — over a quarter of the civilians working for the Army. They are scientists, engineers, systems analysts, accountants, computer programmers and many others.

Working shoulder to shoulder, these military and civilian professionals also handle such diverse tasks as acquiring ammunition for all of the U.S. military services, managing the sale of Army equipment and services to friends and allies of the United States, and negotiating and implementing agreements for co-production of U.S. weapon systems by foreign nations.

AMC stands for quality — in all it does.

IF A SOLDIER shoots it, drives it, flies it, wears it, or eats it, AMC provides it.

**HEADQUARTERS
U.S. ARMY MATERIEL COMMAND
(AMC)
Office of Small and Disadvantaged
Business Utilization**

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ATTN: AMCSB
5001 Eisenhower Avenue
Alexandria, VA 22333-0001
Home page:

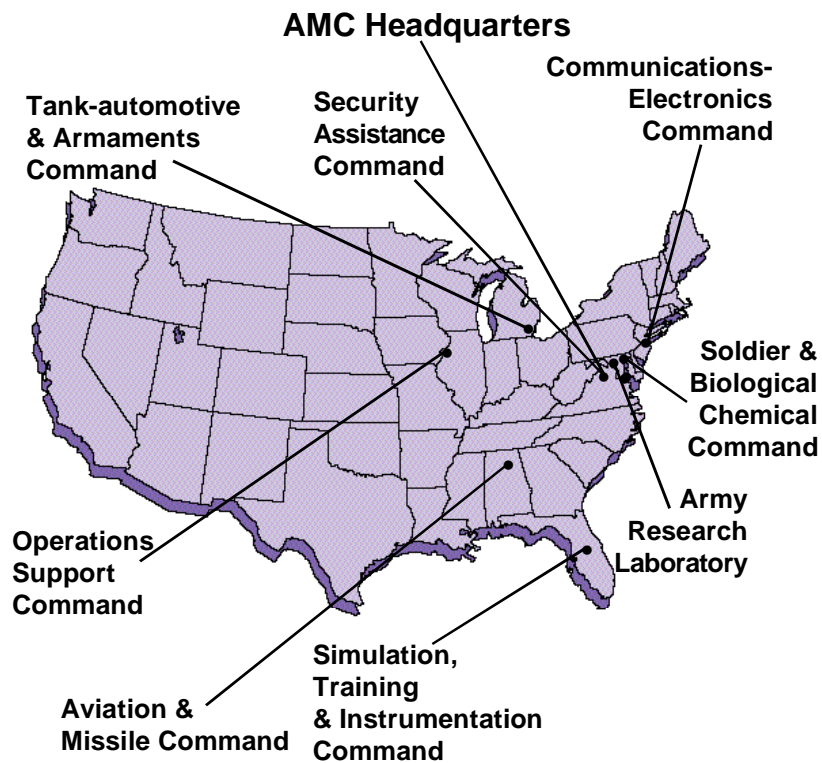
703-617-8185
DSN 767-8185
FAX: 703-617-2983

<http://www.amc.army.mil>

For business opportunities, visit: **<http://acquisition.army.mil>** and **<http://www.fedbizopps.gov/>**

Note: This office is NOT a buying activity — please see the listing of major subordinate commands. AMC oversees the small business programs at the various major subordinate commands.

AMC Locations in the U.S.



AMC MAJOR SUBORDINATE COMMANDS (MSC)

U.S. Army Aviation and Missile Command (AMCOM)

U.S. Army Aviation & Missile Command (AMCOM)	Vacant
ATTN: AMSAM-SB	256-876-5441
Redstone Arsenal, AL	DSN 746-5441
35898-5000	FAX: 256-842-0085
Home page:	http://www.redstone.army.mil/

Mission: Conduct, perform, or manage basic and applied research and engineering, acquisition, integrated logistics materiel readiness management, advanced development and maintenance support functions for all assigned (aviation/missile weapons) systems/subsystems and associated equipment. Execute assigned missions in support of Program Executive Officers (PEO)/Project Managers (PM) or other DOD elements having centralized management responsibility for specific weapon systems or items. These support missions include procurement, production, engineering, system engineering, product assurance, materiel management, system safety engineering, maintenance engineering, integrated

logistics, configuration management, security assistance management activities, resource management, and staff and base support activities as required in such areas as legal financial management personnel, and installation management. Manage DA test, measurement, and diagnostic equipment (TMDE) acquisition, logistics, and support as specified in AR 750-43. Exercise command, control, and supervision of assigned activities and installations. Overhaul Army helicopters for major programs, and test, repair, rebuild, modification, and storage for 19 different missile systems.

AMCOM Activities:

Aviation Applied Technology Directorate (AATD) ATTN: AMSAM-RD-AA-C Fort Eustis, VA 23604-5557	Lauren Sebring 757-878-4828 DSN 927-4828 FAX: 757-878-0008
Corpus Christi Army Depot (CCAD) ATTN: AMSAM-CC-AQ 308 Crecy Street Corpus Christi, TX 78419-5260	Claude Adams 361-961-3913 ext. 133 DSN 861-3913 FAX: 361-961-6488
Letterkenny Army Depot (LEAD) ATTN: AMSAM-LE-KO 1 Overcash Avenue Chambersburg, PA 17201-4152	Richard Rector 717-267-9007 ext. 202 DSN 570-9007 ext. 202 FAX: 717-267-9834

U.S. Army Research Laboratory (ARL)

U.S. Army Research Laboratory (ARL)	Susan Boblitt
ATTN: AMSRL-SB	301-394-3692
2800 Powder Mill Road	DSN 290-3692
Adelphi, MD 20783-1197	FAX: 301-394-4784
Home page:	http://www.arl .army.mil/

Mission: ARL is responsible for providing America's soldiers the technological edge through multidisciplinary scientific research and advanced technology development directed toward new and improved materials, components, subsystems, techniques, and processes. Also, ARL conducts objective, independent analyses of weapon system performance, including atmospheric effects, vulnerability and lethality, and manpower and personnel integration (MANPRINT).

Army Research Office	Larry Travis
Research Triangle Park	919-549-4271
NC 27709-2211	DSN 832-4271
	FAX: 919-549-4388

U.S. Army Communications-Electronics Command (CECOM)

U. S. Army Communications-	Joseph Brady
Electronics Command (CECOM)	732-532-4511/12
ATTN: AMSEL-SB	DSN 992-4511/12
Fort Monmouth, NJ 07703-5005	FAX: 732-532-8732
Home page:	http://www.monmouth .army.mil/

Mission: CECOM is responsible for integrated commodity management and research and development of communications, communications electronics intelligence equipment, electronic warfare, aviation electronics, combat surveillance, target acquisition and night vision equipment, photographic and microfilming equipment, identification friend or foe systems, automatic data processing, radar, meteorological and electronic radiological detection materiel, batteries, and electric power supply equipment. In addition, equipment and systems to support the Army's total information needs, including communications, data processing, and multicommand management information systems are initiated at the Fort Huachuca Operation, with automated information hardware, software, services, maintenance systems and research and development for mines/countermeasure systems from the Washington Operations Office.

CECOM Activities:

U. S. Army Communications & Electronics Command Acquisition Center - Fort Huachuca AMSEL-IE-SB Fort Huachuca, AZ 85613-5300	Michael P. Dean 520-538-7870 DSN 879-7870 FAX: 520-538-0429
--	--

U.S. Army Communications & Electronics Command Acquisition Center - Washington Operations Office 2461 Eisenhower Ave. Hoffman 1 Building Alexandria, VA 22331-0700	Juanita Schwab 703-325-5984 DSN 221-5984 FAX: 703-325-0916
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Tobyhanna Army Depot ATTN: AMSEL-TY-KO Tobyhanna, PA 18466-5100	Thomas Garubba 717-895-7232 DSN 795-7232 FAX: 717-895-6794
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Technical Applications Office ATTN: AMSEL-DSA-TAO 1671 Nelson Street Fort Detrick, MD 21712-5044	Estelle Marr 301-619-6339 DSN 343-6337 FAX: 301-619-6383
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HQ, 5th Signal Command ATTN: DCSLOG, Contract Management Division CMR 421 APO, AE 09056-0001	James Demetroulis DSN 380-5422
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U.S. Army Operations Support Command (OSC)

U.S. Army Operations Support Command (OSC)	Bruce Myers
ATTN: AMSOS-SB	309-782-7302
1 Rock Island Arsenal	DSN 793-7302
Rock Island, IL 61299-6000	FAX: 309-782-6149
Home page:	http://www.osc.army.mil

Mission: OSC provides a synchronized face to the warfighter, exercising centralized command and control over AMC's forward logistics support elements, and manages the Army's prepositioned stockpiles of War Reserve materiel. The command is a global organization with installations and activities in 35 states, 15 foreign nations and Puerto Rico. As the Single Manager for Conventional Ammunition, OSC is the Defense Department's agent for buying, making, maintaining, storing and transporting conventional ammunition for all military services. OSC's acquisitions include ammunition, fuzes, projectiles, mortars, ammunition demilitarization, HYDRA 70 rockets, demolition munitions, mines, aircraft bombs, grenades, propellants, pyrotechnics, environmental remediation services, logistics services, base operation support services/supplies and combat service/support equipment.

OSC Activities:

Bluegrass Army Depot ATTN: SMABG-PO 2091 Kingston Highway Richmond, KY 40475-5115	Cherryl Davenport 606-625-6866 DSN 745-6866 FAX: 606-625-6860
McAlester Army Ammunition Plant ATTN: SMAMC-PC 1C Tree Road McAlester, OK 74501-5000	Stephen Dunbar 918-420-7401 DSN 956-7401 FAX: 918-420-6536
Rock Island Arsenal ATTN: SMARI-CT Rock Island, IL 61299-5000	Don Crosby 309-782-8644 DSN 793-8644 FAX: 309-782-6727
Sierra Army Depot ATTN: SMASI-CONT Herlong, CA 96113-5009	Susan Ritz 530-827-4836 DSN 855-4836 FAX: 530-827-4722
Tooele Army Depot ATTN: SMATE-CD Tooele, UT 84074-0839	Michael Newton 435-833-2616 DSN 790-2616 FAX: 435-833-3468
Watervliet Arsenal ATTN: SMAWV-PQP Watervliet, NY 12189-4050	Deborah Jones 518-266-5309 DSN 974-5309 FAX: 518-266-4682

U.S. Army Simulation, Training & Instrumentation Command (STRICOM)

U.S. Army Simulation, Training
and Instrumentation Command
(STRICOM)

12350 Research Parkway
Orlando, FL 32826-3276

Home page:

[http://www.stricom
.army.mil/](http://www.stricom.army.mil/)

Mission: STRICOM serves as the Department of Defense technical manager for distributed interactive simulation environments. Also, STRICOM manages the acquisition of training devices, instrumentation, threat simulators and targets. Their mission involves research and development to sustain warfighting skills, creating a synthetic environment to evaluate concepts and support requirements definition, and supporting material development and test and evaluation.

Contact the following office for assistance:

Naval Warfare Center Training	Argentina Thompson
System Division	407-380-8253
ATTN: NAWCTSD	DSN 960-8253
12350 Research Parkway	FAX: 407-380-4257
Orlando, FL 32826-3276	

U.S. Army Soldier & Biological Chemical Command (SBCCOM)

U.S. Army Soldier &
Biological Chemical
Command (SBCCOM)
ATTN: AMSSB-SB
Aberdeen Proving Ground,
MD 21010-5424

John Rasmussen
410-436-3136
DSN 584-3136/2309
FAX: 410-436-7744

Home page:

[http://www-sbccom
.army.mil](http://www-sbccom.army.mil)

Mission: SBCCOM conducts the Army's research, concept exploration, demonstration and validation, engineering, manufacturing, development, and internal production of the following systems: chemical and biological defense, obscuring smoke, aerosol, and flame weapons. SBCCOM researches, develops, acquires and integrates soldier and soldier support systems to modernize, balance, and improve the soldiers' warfighting capabilities, performance, and quality of life. Capability areas and related mission technologies include: sustainability (food, shelters, field services), Mobility (individual soldier ground mobility, parachute technology), and Survivability (clothing, chemical protection).

SBCCOM Activities:

U.S. Army Soldier & Biological Chemical Command (SBCCOM) - NATICK AMSSB-SB (N) Natick, MA 01760-5000	Phil Haddad 508-233-4995 DSN 256-4995 FAX: 508-233-4135
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U.S. Army Garrison Aberdeen Proving Ground ATTN: AMSSB-GSB, Bldg. 305 Aberdeen Proving Ground, MD 21005-5001	B. Maliszewski 410-278-1508 DSN 298-1508 FAX: 410-278-1518
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Pine Bluff Arsenal ATTN: AMSSB-ACP Pine Bluff, AR 71602-9500	Larry Crane 870-540-3014 DSN 966-3014 FAX: 870-540-4090
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U.S. Army Tank-automotive and Armaments Command (TACOM)

U.S. Army Tank-automotive
and Armaments Command
(TACOM)

ATTN: AMSTA-CS-CB
Warren, MI 48397-5000

Home page:

Patricia Redding
810-574-5388

DSN 786-5388
FAX: 810-574-5381
[http://www.tacom
.army.mil](http://www.tacom.army.mil)

Mission: TACOM is the life-cycle manager of the Army's ground combat equipment. It develops, fields and sustains over 3,000 mobility and armaments systems falling into these categories: combat vehicles; tactical vehicles; trailers; construction & materiel handling equipment; tactical bridges; fuel & water distribution equipment; chemical defense equipment; howitzers & large caliber guns; mortars, rifles & machine guns; ammunition; aircraft armaments; demolitions & explosives; rail; watercraft; and petroleum & lubrication equipment. Among TACOM's newer responsibilities are vehicle repair and refurbishment and ammunition storage. TACOM employs over 12,000 civilian and military personnel, and encompasses some 45,000 acres of facilities and grounds.

TACOM Activities:

U.S. Army Armament and Chemical Acquisition and Logistics Activity (ACALA) ATTN: AMSTA-AC-SB Rock Island, IL 61299-7630 Home page:	Larry Negaard 309-782-6709 DSN 793-6709 FAX: 309-782-0867 http://www.acala1.ria.army.mil
U.S. Army Armament Research, Development & Engineering Center (ARDEC) ATTN: AMSTA-AR-SB Picatinny Arsenal, NJ 07806-5000 Home page:	Rick Burdett 973-724-4106 DSN 880-4106 FAX: 973-724-5565 http://www.pica.army.mil
Anniston Army Depot ATTN: SIOAN-CT 7 Frankford Ave. Anniston, AL 36201-4199 Home page:	Sandra Turner 256-235-7346 DSN 571-7346 FAX: 256-235-6353 http://www-anad.army.mil
Red River Army Depot ATTN: SIORR-P 100 Main Drive, Suite 110 Texarkana, TX 75507-5000 Home page:	Robert McDonald 903-334-3989 DSN 829-3989 FAX: 903-344-3480 http://www.redriver.army.mil

U.S. Army Security Assistance Command (USASAC)

U. S. Army Security	Douglas Leach
Assistance Command (USASAC)	703-617-9394
ATTN: AMSAC-C	DSN 767-9394
5001 Eisenhower Avenue	FAX: 703-617-3826
Alexandria, VA 22333-0001	

Note: *This office is not a buying activity.*

Mission: USASAC is responsible for implementation of approved U.S. Army security assistance programs, including foreign military sales (FMS) of defense articles and services to eligible foreign governments. This includes: Providing total program management, including planning, delivery and lifecycle support of equipment, services, and training to U.S. allies and international partners; negotiating and implementation of coproduction agreements; management of export licenses for the U.S. Army; serving as proponent for Army security assistance information management and financial policy; providing logistics procedural guidance to the Army security assistance community, and supporting U.S. Government emergency assistance, humanitarian relief, and Operations Other than War.

SUGGESTED GOVERNMENT PUBLICATIONS ON THE INTERNET

<http://www.acq.osd.mil/sadbu/>
Selling to the Military
Subcontracting Opportunities with DOD Major
Prime Contractors
Small Business Specialists

Central Contractor Registration:
<http://www.ccr2000.com>

DoD Business Opportunities: <http://dodbusopps.com>

DoD SADBUs: <http://www.acq.osd.mil/sadbu/>

Federal Acquisition regulations:
<http://farsite.hill.af.mil/VFFAR1.HTM>

GSA Federal Supply Schedule Information:
<http://www.fss.gsa.gov/contractors.cfm>

Small Business Administration: <http://www.sba.gov>

DLA Small Business Specialists: <http://www.dla.mil/db/>


U.S. ARMY MATERIEL COMMAND

Inquiries concerning this brochure should be addressed to the following:

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5001 Eisenhower Avenue
Alexandria, VA 22333-0001

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Acting Chief, Printing and
Publications Branch

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AMCOM, ATTN: AMSAM-SB	(500)
ARL, ATTN: AMSRL-SB	(300)
CECOM, ATTN: AMSEL-SB	(500)
OSC, ATTN: AMSOS-SB	(500)
SBCCOM, ATTN: AMSSB-SB	(500)
STRICOM, ATTN: NAWCTSD	(100)
TACOM, ATTN: AMSTA-CB	(500)
USASAC, ATTN: AMSAC-MI	(100)
